



To whom it may concern

Hahn-Airport, 31.03.2013

| | | | | | |
|----------------|-------------------|---------------|---------------------|---------------------|-------------------------------|
| Your reference | Your letter dated | Our reference | Phone | Fax | E-Mail |
| * | * | * ACG/KIRA | * +496543 / 50-8460 | * +496543 / 50-8409 | alexander.kirichenko@acg.aero |

As Sales Director for Air Cargo Germany GmbH I can confirm that we engaged Ian Montgomery as our partner based in Nairobi being responsible for the Kenya, East and Central Africa region in the capacity of Commercial Sales, Cargo Handling and Aircraft Operations as mandated by our Hahn HQ Board & Management team.

We entrusted him with Power Of Attorney with responsibilities to conduct all local business needs on behalf of our Block Space Agreement (BSA) customer, the Kenyan Perishable community , our contracted Ground Handling Agent (GHA) and the Kenyan Authorities. He transacted all in a highly responsible manner and achieved Non-Scheduled traffic rights to support our twice weekly scheduled program.

With my HQ sales team Ian increased cargo utilization from 25 tons to 85 tons per flight including sales from Johannesburg, South Africa. During this period I found him a hard-working, highly motivated and results driven professional who enjoyed working in a team environment.

As such I would have no hesitation in recommending him for the positive effort and valued contribution he afforded us in a loyal and ethical manner.

A handwritten signature in blue ink, appearing to read 'Alex Kirichenko'.

Alexander Kirichenko

Director Sales & Network Planning